

SKYFISH



Exclusive Webinar – November 21st, 2023

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Biographies



Thane Stenner – Stenner Wealth Partners+

Thane Stenner, CIM®, FCSI®, Senior Portfolio Manager & Senior Wealth Advisor at Stenner Wealth Partners+ of CG Wealth Management. Thane was previously the Managing Director, International Client Advisor, Institutional Consulting Director, and Alternative Investments Director at Morgan Stanley Wealth Management. He is an award-winning host of the BNN Bloomberg Brand Studio Podcast: SmartWealth™ with Thane Stenner and an international best-selling author of the book titled “True Wealth: An Expert Guide for High-Net-Worth Individuals (and Their Advisors)”. Stenner Wealth Partners+ is an award-winning in person/virtual team of wealth specialists with a boutique approach and global perspective serving Canadian and US investors/households with generally a minimum of 10M+ in investable assets or 25M+ net worth, whose clients’ range of net worths are between \$25M To \$2.5B+. His team strategically takes on 6-8 clients per year. They may be reached at their website at www.StennerWealthPartners.com, North America Toll-Free Phone at 1 833 STENNER (783 6637), or email SWP@cgf.com.



John Livingston / Chairman

John is a 25-year veteran software CEO and team leader. John has co-founded, grown, managed several recurring revenue software companies and his successful exits include www.absolute.com and www.telmediq.com. John has deep expertise in creating, developing and driving recurring revenue companies. Today, John invests and mentors technology start-ups with a compelling customer value proposition, unique scalable technology and talented team.



Orest Pilskalns / CEO

Dr. Orest Pilskalns is a pioneer in mapping technology. With degrees in Mathematics and Physics and an MS in Computer Science, he worked initially with Lockheed Martin Astronautics, developing mapping and image recognition software for the National Imagery and Mapping Agency (NIMA), before completing his computer science Ph.D at WSU. WSU recruited Orest as a computer science professor where he founded mapwith.us in 2008 with a grant from the Washington Research Foundation; he developed and patented groundbreaking mobile and internet-based mapping technology and went on to found Skyfish in 2014. Since then, Skyfish has built a comprehensive drone hardware and software platform for the precise measuring of critical infrastructure and to carry and operate unique payloads.



SKYFISH

AMERICAN MADE PRECISION DRONES

DRONES ON THE LINE AND IN THE FIELD.

We are a full stack
drone platform
and data services
company.

We have 6 patents
issued and another
6 pending.



Skyfish Platform

Skyfish drones make accurate inspection quick, easy, and shareable

Skyfish makes a drone to collect high-quality data that's paired with a viewing and modeling platform

“Quality data in = Quality data out”



SKYFISH DRONES



ONBOARD COMPUTER



REMOTE CONTROLLER



FLIGHT SOFTWARE



3D MODELING



AI & REPORTING

DATA PROCESSING

Next Generation – AI & Machine Vision

Infrastructure drone (V2) project

- Qualcomm Snapdragon platform technology
 - Built-in 5G and LTE
 - Machine vision supported (6 cameras + 1 for video)
 - Small form-factor with amazingly fast processing
 - PX4 system control and video encoder built-in
 - Sony LR1 block camera support

Release date target: Q2 2024

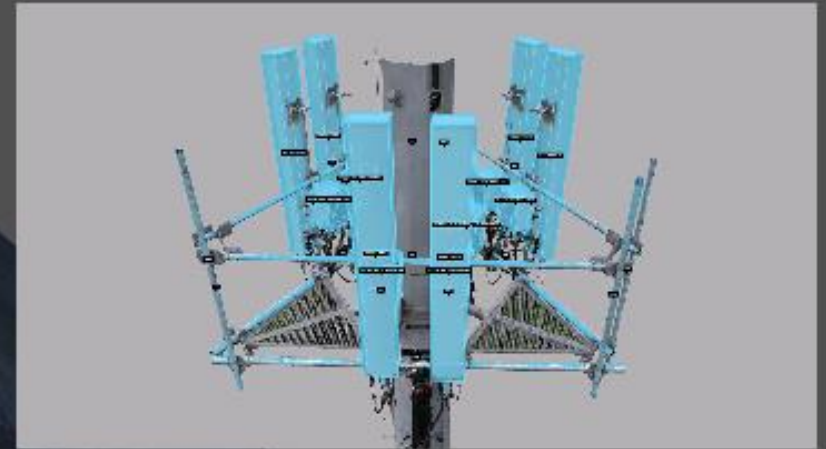


Skyportal Digital Tour



SKYFISH

**ENGINEERING-GRADE
DRONE ENABLED
3D MODELING
OF CRITICAL
INFRASTRUCTURE**



Large Addressable U.S. Market

The global inspection drone market to reach US \$33.8 B by 2032.

- Transparency Market Research



160,000
MILES OF
POWER LINES

7300
POWER PLANTS



4,090,000
MILES OF
ROADWAYS

600,000
BRIDGES

140,000
MILES OF RAIL



48,000
WIND TURBINES

1,500
WIND TURBINE
PROJECTS



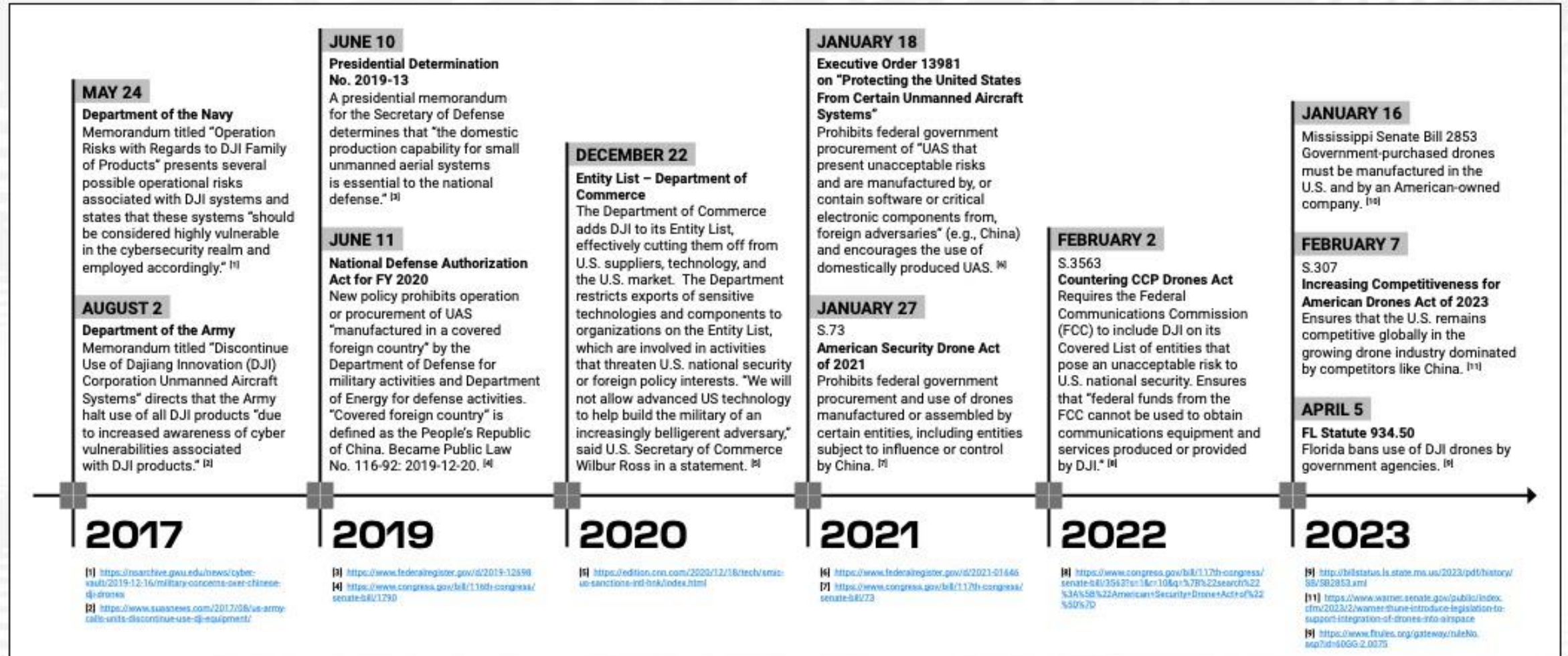
52,000,000
ACRES OF
NTL. PARKS

2,000
MILES OF
SOUTHERN
BORDER



350,000
CELL TOWERS

Chinese (DJI) Drones Banned from Federal Use



Competition

For Engineering-Grade Use Cases



For Non-Engineering-Grade Use Cases

**MANUAL INSPECTIONS
ARE COSTLY, INEFFICIENT
& DIFFICULT TO SHARE**



Customer segments we serve

Transportation

America's aging infrastructure needs accurate inspection and measurement (bridges, roadways, airports)

Government

America needs robust drone systems able to support unique sensors for inspection and surveillance use cases

Utilities

Highly regulated industries require frequent, precise inspection to maintain and manage power lines, oil & gas transmission, cell towers, and more



Customers & Prospects

Who are we working with?

Skyfish's sales pipeline is growing

Federal Gov



US Army Corps of Engineers



State Gov (DOTs)



Utilities & Towers



Engineers and Consultants





SONY & Skyfish

**DRIVING MARKET
SUCCESS TOGETHER**

**Skyfish helps
drive SONY
block camera
requirements**

**Skyfish leverages
SONY Cloud
storage and
processing**

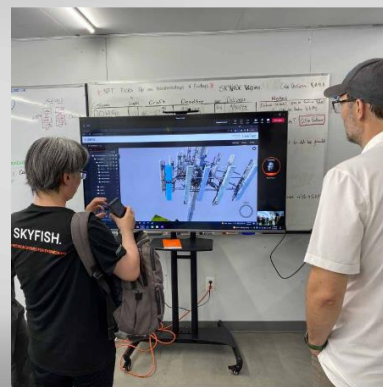
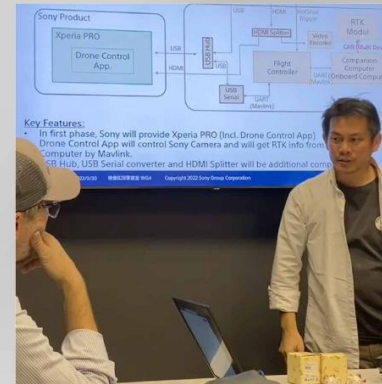
**Skyfish leverages
SONY 5G drone
module**

**Together, SONY and Skyfish can replace
DJI for infrastructure management.**

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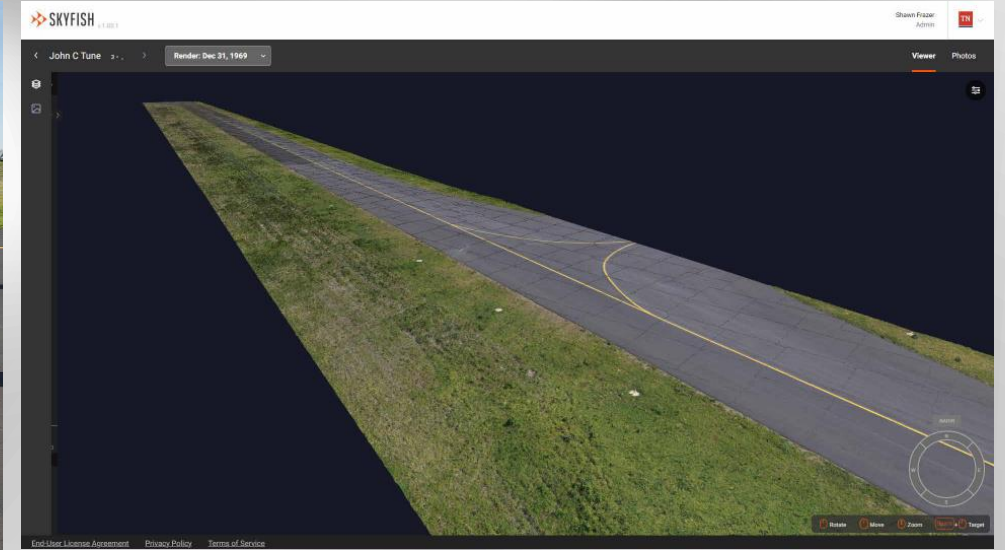


SONY visits Skyfish manufacturing facility in Montana



Working on
5G upload
to Cloud

Tennessee DOT

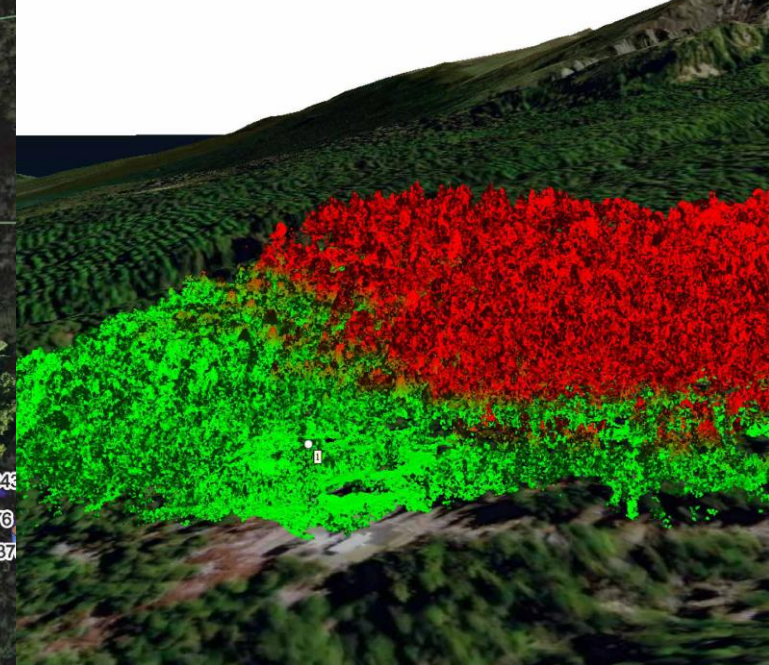


TN DOT is the first agency in the state to purchase, but Skyfish is approved state-wide for government, local, city, etc. Will drive more sales in the future.

f Will be using us for airport inspections, construction, roadwork, etc.

f Purchased both photogrammetry and LiDAR systems.

FAA



- ρ Tree tagging
- ρ VOR maintenance
- ρ Air traffic control tower inspection
- ρ Forestation encroachment

C2 Group



Skyfish praised for professionalism and our ability to show the entire workflow from capture to final product. Excellent feedback from both the pilots and line inspectors. Very happy with the data output from Skyfish compared with other U.S. drone vendors.

U.S. ARMY DEVCOM



Skyfish is “**light years ahead of other U.S. players**” in terms of engineering standards, internal audits and quality checks, development and documentation of a production process, creating adherence to process standardization, flight testing, certification and calibration.

Skyfish is certified Level 3 Airworthiness.

Government / ISR



Very successful roll-out with key federal agency using drones for long distance surveillance.

ISR: Intelligence, Surveillance, and Reconnaissance

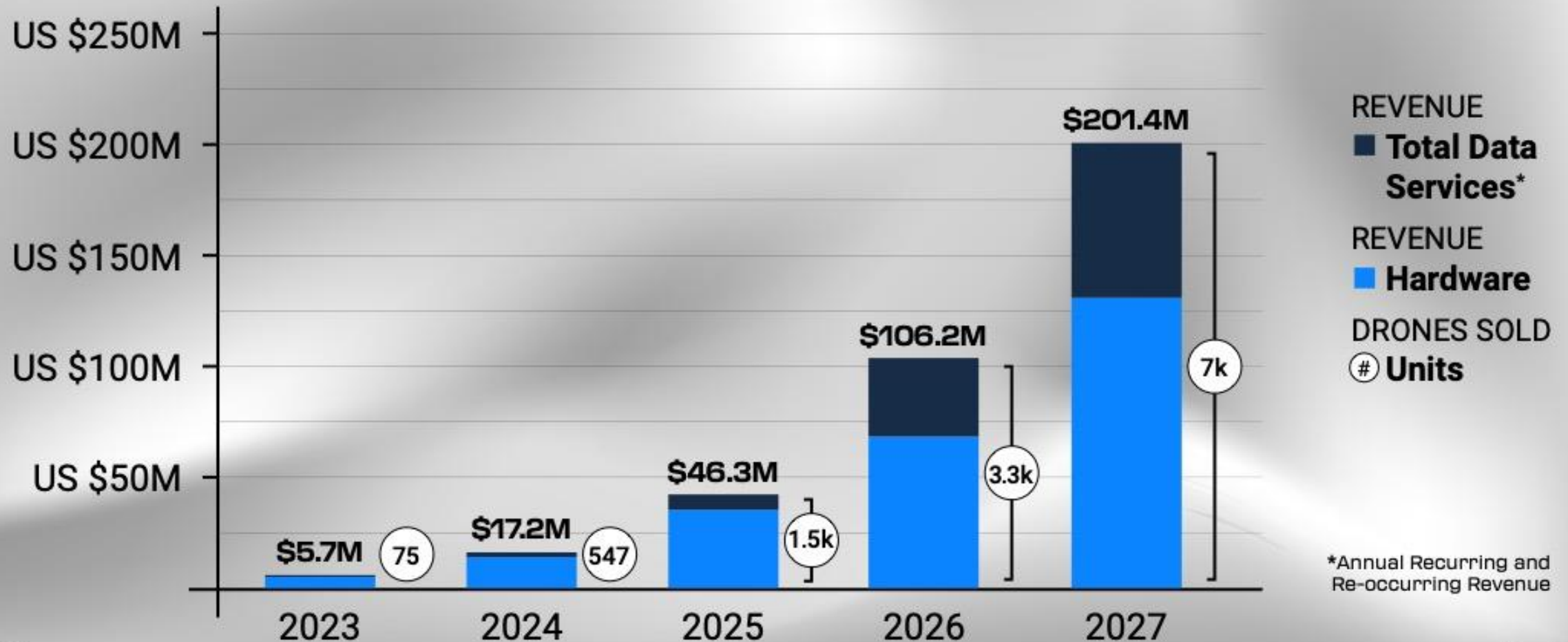
Why We Win

WE SELL DRONES

+

WE SELL DATA SERVICES

Key Sales Metrics



*Annual Recurring and Re-occurring Revenue

Skyfish Series “A” Funding

US \$20M Series “A”

Convertible debenture:

- 11.5% interest rate
- IPO within 24 months
- Valuation is the lesser of: 25% discount to the IPO or \$44M valuation

Use of funds:

- Build out focused marketing and sales strategy for infrastructure verticals (Roadways, Bridges, Airports, Dams, Oil & Gas, and others)
- Delivering new smaller form factor drone, per SONY project
- Continued AI development & machine vision

Skyfish Board of Directors



John Livingston

Chairman



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Dr. Orest Pilskalns

Board Director



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Terry Libin

Board Director



Steven Bernstein

Board Director



Q&A



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